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| PROFILE SNAPSHOT |

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| Name of the Candidate | V Sathish Kumar |
| Position applied for | Plant Head |

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| Sl.No | Parameter | Details |
| 1. | Current Designation  (with reporting relations) | * General Manager – Operations |
| 2. | Qualification  (with specalisation &  academic performance) | * MBA Operations, EIILM University, Sikkim, 2012 * B.Tech / B.E Mechanical from Rajasthan University, Rajasthan, 2009 * Diploma in Mechanical Engineering, Ramakrishna Institute, Coimbatore, 1993 * Workshop & Plating Technology (Short term courses) |
| 3. | Total years of  Experience | * 26 years |
| 4. | Career Highlights  (companies, designation and employment period) | * Verdes Clay & Mineral Equipment Pvt Ltd, Hosur,   General Manager – Operations, Jan’2012 to till date   * Biesse Manufacturing Company Ltd, Bangalore, Manager – Production, Sep’2010 to Dec’2011 * Erbatech Machinery Pvt Ltd, Coimbatore, Production Manager, Nov’2007 to Aug’2010 * Reiter LMW Machinery Ltd, Coimbatore, Head – Assembly, Jun’1994 to Oct’2007 |
| 5. | Areas of Specialisation /  Expertise | * Manufacturing Operations (Multi Plant handling) * P&L Responsibilities * Setting up Green Field Manufacturing Units * Quality Assurance & Quality Control * Manufacturing Excellence |

**Career Tree HR Solution Pvt Ltd,**

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| 6. | Current location of work | Bangalore |
| 7. | Current CTC | 25 Lakhs (Fixed),  Variables (3 Lakhs) |
| 8. | Expected CTC | 30 Lakhs (His Company is planning to wind up operations.  So he is negotiable about his salary expectations). |
| 9. | Notice Period in the  Current Organisation | 1 month (Negotiable) |
| 10. | Date of Birth | 10.03.1974 |
| 11. | Gender | Male |
| 12. | Family (dependants) | Married.  Wife: Housewife  Son: 8th std  Daughter: 1st std |
| 13. | Available dates for  Interview | He is available for interviews on any day this month  (We’ll have to give him a confirmation 2/3 days in  advance) |
| 14. | Consultant Assessment | * He has sound experience of 24 years in Heavy / Light Engineering, Capital Equipment Manufacturing industries. * Has handled Operations, Manufacturing, NPD, Projects, Procurements, Localisation, Plant Maintenance, QA, Imports and Marketing. * Has worked in 4 projects from inception stage till the execution stage of the projects, * Has experience in handling large work force of 350 operatives and staff. * Has been into Management cadre for the last 15 years. * Verdes  1. It’s a Spanish company. Manufacturer of equipments related to construction industry. 2. 16 Cr turnover p.a 3. 45 direct reportees. 40 contract employees. 4. Reports to: CEO 5. Heading the plant (Getting the drawing from the parent to Commissioning of equipments at client places) 6. He was the first person to join the company. He has set up plant from the scratch (From buying the land, buying the machinery, installing them, doing trial runs, bring it up to optimal production etc., 7. Semi automated plant. But the technology is very advanced in comparison to Indian conditions. 8. TIG Welding and MIG Welding machines, Lathe machines, Radial Drilling Machines are used. 9. Yaskawa robots are used. They use robots for pick and place, welding, assembly, firing etc 10. They manufacture machines like Extruders, Crushers, Mixers, Feeders, Cutters etc., for their customers.   11. Manufacturing Excellence:   1. Has developed 22 new products. 2. Has set up entire plants (Layouts, Machinery selection, Capital Equipment purchase) 3. Has implemented Kaizans. 4. Has implemented Mistake Proofing (Poke Yoke) 5. Statistical Quality Controls (7QC) for customer complaints. 6. Has completed Six Sigma Green Belt recently. 7. Implemented and enforced 5S.   12.Preparing Cash project statements for 6 months.  13. Preparing annual budgets.  14. Calculated EBITA (quartetly basis)   * Biesse  1. Italian company located in Bangalore. 2. Turnover 165 Cr. 3. It was a 100% EOU company. There were 120 people reporting to him. (all of them in the rolls of the company) 4. Reporting to: CEO. 5. They were manufacturing CNC machines for wood cutting industries. 6. It was also a start up project. The construction was over. He took care of the installation of assembly, machine shop, welding shop and painting. 7. He was also taking care of indigenization of components. 8. He was responsible for the production in two plants (Nalamangala, Peenya) 9. Manufacturing Excellence 10. Lean Manufacturing (Avoiding 7 wastes) 11. Implemented Kaizans. 12. Balancing line assembly. (Equalising timing of the sub assembly machines in line with the main assembly) 13. Implemented and enforced 5S. 14. Implemented Mistake Proorfing.  * Erbatech  1. German company in Coimbatore. 2. Turnover 20 Cr 3. He was handling planning, production, quality, inventory and erection & commissioning. 4. Was handling 40 people (DR’s), 20 contract employees 5. Reporting to: General Manager – Plant Operations 6. Manufacturing of textile manufacturing machines. They manufactured machines which were used for washing and bleaching of fabrics. 7. It was also a start up company. The constructions were on when he joined. 8. They were 80% to parent company. 20% to local consumption. Local consumption: Bombay Dyeing, Raymonds, Vardhaman, Welspun, Kitex. 9. Manufacturing Excellence: 10. Implemented Stage Assembly Concept 11. Individually developed and installed Steel Rollers, Rubber Rollers for movement of fabrics. 12. Implemented Just In Time concept. 13. Implemented Two Bin concept. 14. Implemented and enforced 5S. 15. Implemented Kaizans 16. Implemented Mistake Proofing  * Rieper LMW  1. Rieper was a Switz company. 2. Turnover 225 Cr 3. Was handling entire assembly, final quality, power coating, welding and supplier self certifications. 4. Was handling 140 people on rolls. 120 people on contract. Was handling a Communist Union as well here. 5. Reporting to: General Manager – Plant Operations 6. They were manufacturing Ring Spinning machines. 7. It was a 100% EOU. 8. It was also a start up company. The construction was going on. He joined as a trainee and grew up to Head of Assembly. 9. Manufacturing Excellence: 10. Implemented Kaizans 11. Implemented Line Balancing |

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| **V. SATHISH KUMAR**    Goal-oriented professional targeting assignments in **Operations Management**with an organization of repute in **Manufacturing domain**  **Location Preference: Bengaluru**  D:\Family details\ttd\Sathish.jpg  sathish.prdn@gmail.com +91 9980866333 | |
| knowledge24x24iconsProfile Summary | |
| * Dynamic visionary Leader with **26 years** of progressive and diversified experience in **directing operations and activities within production area of fast paced Heavy Engineering Capital Equipment manufacturing environment** * Successful experience in handling Green field projects (Handled 2 Green field projects in career) * Solid expertise in Strategic Planning, Production Management, Sales & Marketing, Business Development, Quality Assurance /Control, TPM Implementation, Capacity Planning, Resource Optimization, Cost Optimization, Finance and Commercial Operations * Presently working with Verdes Clay & Mineral Equipment Pvt. Ltd., Hosur as GM Operations * A Certified Lead Assessor Auditor & Six Sigma Green Belt from TUV; recognized for promoting and implementation of cutting-edge Lean manufacturing, Kaizen, 5S, Poka Yoke, Kanban and Six Sigma and Continuous Improvement initiatives to build high quality, cost-effective operations while reducing net product costs, inventory expenses, and labor expenditures * Initiated successful development and implementation of Self Certification Mechanism as well as the cost reduction activities related to Products Manufactured along with design modifications & quality control activities * Strong insight in total plant operations as well as design and implementation of strategies to increase productivity and meet manufacturing and production goals * Possess thorough knowledge regarding various aspects of production process to achieve organization goals: cost savings, product quality, labour efficiency, timely delivery and safety * Good man management skills, ability to multitask, good understanding of operational and systemic aspects of providing complete solutions | |
| edu24x24iconsEducation | |
| 2012 MBA Operations from EIILM University, Sikkim  2009 B.E (Mechanical) from Rajasthan University, Rajasthan  1993 Diploma in Mechanical Engineering from Ramakrishna Institute, Coimbatore  Other Course:   * Short term courses & Workshop on Plating Technology | |
| core24x24iconsCore Competencies | |
| |  |  |  | | --- | --- | --- | | Profit Centre Operations | Production Planning & Control | Operational Excellence | |  |  |  | | Process Optimization & Enhancements | Sales & Marketing | Cost Optimization | |  |  |  | | Material Management | Supply Chain Management | Quality Assurance & Control | |  |  |  | | Liaison & Coordination | Project Management | Finance Controlling | |  |  |  | | |
| |  |  | | --- | --- | | Budgetary Planning | Leadership & Team Building | |  |  |   Certifications   * Certified Lead Assessor Auditor from TUV * Certified Six Sigma-Green Belt from TUV   Workshop   * Workshop Attended on Plating Technology   career24x24iconsCareer Timeline | |
| **Nov’07 - Aug’10** Erbatech Machinery Pvt. Ltd., Coimbatoreas ProductionManager  **Sep’10 - Dec’11** Biesse Manufacturing Company Ltd.,Bangalore as ManagerProduction  **Jun’94-Oct’07** Rieter LMW Machinery Ltd., Coimbatoreas Head Assembly  **Jan’12 - Present** Verdes Clay & Mineral Equipment Pvt. Ltd.,Hosur as GM Operations | |
| exp24x24icons Work Experience  **C:\Users\dell\Downloads\images (1).jpg** | |
| **Jan’12 - Present with Verdes Clay & Mineral Equipment Pvt. Ltd., Hosur as GM Operations**  *(Formulating strategies for Brazil & Spain plant in order to update and implement the latest techniques and sharing ideas on cost reduction suitable for both domestic and international players)*  **C:\Users\dell\Downloads\images.jpg**  **Sep’10 - Dec’11 with Biesse Manufacturing Company Ltd., Bangalore as Manager Production** | |
| **Key Result Areas:**   * Managing activities right from the conceptualization stage to the execution; involving finalization of technical specifications, procurement, scheduling, progress monitoring, vendor development, manpower planning, etc. Minimizing performance bottlenecks for high productivity with maximization of men, material & machine * Spearheading the efficient and effective day-to-day operations of the plant including operations, production, planning, maintenance, supply chain, marketing, finance as well as administrative * Planning, organizing, directing, & controlling the manufacturing operations through lean initiatives & business excellence philosophy * Managing business operations with key focus on bottom line profitability and satisfaction by ensuring optimal utilization of resources * Liable for top-line and bottom-line performance of the plant. Liaising with the agents to obtain Incorporation Certificate, IEC Code and SVB Registrations * Coordinating development and implementation of performance monitoring and improvement systems in all O&M areas, ensuring operational stability * Developing budgets, approving expenditures for supplies and materials, reviewing production orders for accuracy and adjusting schedules as needed. Coordinating development and implementation of performance monitoring and improvement systems in all O&M areas, ensuring operational stability * Supervising end-to-end projects for set-up, expansion, modernization, installation of equipment involving requirement analysis (component, layout, tools, resources, labour, & contractors), finalization of technical specifications, procurement, and so on * Leading and managing multiple projects simultaneously and developing a high energy, motivated and assertive team * Focusing on cost reduction through innovative approach of introducing substitute/alternative tools and consumables * Liaising with top management for evolving strategic vision, driving change, infusing new ideas and taking business performance and productivity to the next level * Ensuring adherence to quality systems, maintaining requisite documents to ensure complete in-process quality & improvement in process capabilities; providing guidance & recommending improvements on manufacturing methods to reduce errors * Developing supplier assessment systems, identifying areas of quality failures & taking steps to rectify the system wide preventive and corrective actions to avoid the reoccurrences   **Highlights**:   * Successfully developed 22 products in Indian Operations for Domestic Market and Export * Initiated successful development and implementation of Self Certification mechanism as well as the cost reduction activities related to Products Manufactured along with design modifications & quality control activities * Recorded zero unsolved customer / supplier related complaints defects, this was mainly achieved through Poka Yoke measures * Implemented MIS in Sales for achieving the set target   Description: exp24x24icons Previous Experience  **Nov’07 - Aug’10 with Erbatech Machinery Pvt. Ltd., Coimbatore as Production Manager**  **Jun’94-Oct’07 with Rieter LMW Machinery Ltd., Coimbatore as Head Assembly**  IT Skills   * MS Office Tools (MS-Word, Excel and PowerPoint)   Personal Details  Date of Birth: 10th March, 1974  Address: Vasundara Sky Scapes, GF-08, C-Block, 5th Cross, Aishwariya Layout, Doddakalsandra Bangalore - 560062, Karnataka  Languages Known: English, Tamil, Telugu and Kannada | |
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